



**Taageer Finance Company S.A.O.G. is a leading Non Banking Finance Company listed on the Muscat Securities Market in the Sultanate of Oman with Head office situated in Muscat with six branches across Sultanate of Oman. We are licensed by the Central Bank of Oman to carry out the financing activities in the Retail and Corporate segments for both assets and liability products. Our gross loan portfolio size as on 31<sup>st</sup> December 2016 was more than US\$450 million.**

**Position : Chief Operating Officer**

**Reporting line: CEO**

**Grade : Senior Management**

### **Basic Functions**

To provide leadership and direction in an ethical and equitable manner to the business units with an ultimate objective of profitability, productivity, customer satisfaction, efficient business process and growth through innovative products, services and effective people management.

Overall Management of Lease Portfolio which is at US 450 million as on 31 December 2016

### **Functional Authority**

The following departments would be reporting to the COO :

- ✓ Marketing Retail & Branches
- ✓ Corporate & SME
- ✓ Legal
- ✓ Collection & Recovery
- ✓ Credit Administration
- ✓ Credit & Control

### **Principal Job Responsibilities**

- Overall responsibility of the functioning of the company in terms of business operations (excluding Finance, IT, HR, Risk, Compliance and Audit)
- Execute the business strategy of the company as approved by the Board
- Ensure that internal controls are effectively employed for proper execution of duties, responsibilities and attainment of overall goals and targets
- Develop financial products and competitive schemes to attract large businesses and build a good customer base

*Chief Operating Officer*



## Taageer Finance Company (SAOG)

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- Coordination with other service departments to achieve the overall objectives of the company as per the Strategy Plan
- Ensure growth and business development while maintaining consistent profitability of the company
- Responsible for the motivation and development of the company staff reporting to the position.

### Person Specification

**Education:** The ideal candidate should be an MBA graduate (Finance) / professional financial certification (e.g., CPA)

**Experience:** Strong Operational, Marketing & Credit experience (preferably in the GCC region) and should have worked in a senior management role for 10+ years preferably in some reputed regional/international banks or leasing companies

#### **Other Skills Required:**

Excellent people skills, with an ability to partner with a dynamic leadership team  
Personal qualities of integrity, credibility, and commitment to the mission of the Company  
PC skill

**Salary Range:** RO: 6,000 to RO: 8,000 per month

#### **Other perks:**

- ✓ Company maintained Car up to an amount of RO: 20,000 or a monthly car allowance of RO: 300 as part of gross salary as per above salary range
- ✓ School fee up to 3 children on actual basis. (RO: 1500 p.a. per child)
- ✓ Annual Performance bonus based on KPIs and subject to approval from the Board